

Appendix C: SGH Courses Pre-approved for Credit by Guanghai

Guanghai – SGH Course Plan Y1 and Y2

– GLOBAL BUSINESS, FINANCE AND GOVERNANCE

YR 1 SEM 1	YR 1 SEM 2	YR 2 SEM 1	YR 2 SEM 2
Basics of Law (4 ECTS) – <i>mapped to PKU Electives</i>	Accounting (4 ECTS) – <i>mapped to Financial Accounting</i>	Economic and Social Policy (4 ECTS) – <i>mapped to PKU Electives</i>	Foreign language I (3 ECTS)
Economic Geography <u>or</u> Economic History (3 ECTS) – <i>mapped to Economic History</i>	Finance (3 ECTS) – <i>mapped to PKU Electives</i>	European Integration <u>or</u> Theory of the State (3 ECTS) – <i>mapped to PKU Electives</i>	Foreign language II (3 ECTS)
Foreign language I (3 ECTS)	Foreign language I (2 ECTS)	Foreign language I (2,5 ECTS)	Major courses and elective courses for at least 24 ECTS (to pass the semester at SGH)
Foreign language II (2 ECTS)	Foreign language II (3 ECTS)	Foreign language II (2,5 ECTS)	
Introduction to Business IT (3 ECTS) – <i>mapped to Business Analytics</i>	Macroeconomics I (6 ECTS) – <i>mapped to Macroeconomics</i>	International Economics (4.5 ECTS) – <i>mapped to PKU Electives</i>	
Mathematics (8 ECTS) – <i>mapped to Advanced Mathematics</i>	Microeconomics II (5 ECTS) – <i>mapped to PKU Electives</i>	Macroeconomics II (4.5 ECTS) – <i>mapped to PKU Electives</i>	
Microeconomics I (6 ECTS) – <i>mapped to Microeconomics</i>	Statistics (7 ECTS) – <i>mapped to Business Statistics</i>	Management (lecture - 110591 + seminar – 110601: 6 ECTS) <u>or</u> Management (lecture) + Marketing (3 + 3 ECTS: 6 ECTS) – <i>mapped to Organization and Management</i>	
Study Methodology Proseminar (1 ECTS)		Philosophy <u>or</u> Sociology (3 ECTS) – <i>mapped to PKU Electives</i>	
Physical Education (0 ECTS)			
30 ECTS	30 ECTS	At least 30 ECTS, Including all basic courses (marked in black)*	At least 30 ECTS*

*AND: Internship (3ECTS) – to be completed no sooner than upon completion of the first year of study.

Major courses and elective courses to be completed at SGH:

- **Global Marketing (3 ECTS)** – mapped to Marketing 2 (required by PKU)
- **Negotiation Techniques (4.5 ECTS)** – mapped to PKU Electives
- **Capital Market (3 ECTS)** – mapped to PKU Electives
- **Corporate Finance (3 ECTS)** – mapped to Corporate Finance (required by PKU)
- **Dimensions of Competitiveness (3 ECTS)** – mapped to PKU Electives
- **Auditing and Controlling in International Corporations (3 ECTS)** – Cost and Managerial Accounting (required by PKU)
- **Business Cycle Analysis and Foreign Market Research (6 ECTS)**
- **Foreign Expansion Project (3 ECTS)** – mapped to Marketing 1 (required by PKU)
- **Multinational Firms in the World Economy (3 ECTS)** – mapped to PKU Electives
- **Organisational Behaviour (3 ECTS)** – mapped to Organizational Behavior and Leadership (required by PKU)
- **International Trade Law (4.5 ECTS)** – mapped to PKU Electives
- **Sustainable Development (3 ECTS)** – mapped to PKU Electives

To sum up:

Basic courses and foreign languages	– 95 ECTS
Study Methodology Proseminar	– 1 ECTS
Major and elective courses	– 42 ECTS
Internship	– 3 ECTS
Total:	141 ECTS

Courses missing from the list of major courses at SGH, but already mapped for equivalents at SGH:

- *International Finance (3 ECTS) – equivalent of Corporate Finance 3 ECTS*
- *International Project Management (3 ECTS) – equivalent of Organisational Behaviour*
- *Internationalization of the firm (6 ECTS) - Foreign Expansion Project (3 ECTS) + Auditing and Controlling in International Corporations (3 ECTS)*

Guanghua – SGH Course Plan – Year 3 and 4

GLOBAL BUSINESS, FINANCE AND GOVERNANCE

YR 3 SEM 1	YR 3 SEM 2	YR 4 SEM 1	YR 4 SEM 2
Primary Business Chinese 1 (2 units)	Primary Business Chinese 2 (2 units)	Operations Management (2 units)	PKU Elective (2 units)
Chinese Management 1 (2 units)	Chinese Management 2 (2 units)	Strategic Management (3 units)	PKU Elective (2 units)
Chinese Economy (3 units)	International Trade and Globalization (3 units) – <i>mapped to Multilateral Institution Cooperation</i>	China Immersion Project (3 units)	PKU Elective (2 units)
Advanced Mathematics (5 units)	Business Ethics and CSR (2 units) – <i>mapped to Ethics in Economy and IB</i>	Chinese Society and Business Culture (2 units)	PKU Elective (2 units)
Cross-Cultural Communications (2 units)	Financial Market and Institutions (E) (2 units) – mapped to Economic and Financial Analysis	PKU Elective (2 units)	Thesis (6 units)
Financial Risk and Management (E) (2 units) – <i>mapped to Financial Consulting Project</i>	Chinese Finance (3 units)	PKU Elective (2 units)	
Information Management (3 units)	Entrepreneurship and Innovation (2 units)		
19 units/38 ECTS	16 units / 32 ECTS	14 units/ 28 ECTS	14 units/28 ECTS

PKU: Minimum 14 units; Maximum 25 units; Average ~16 units per semester. University English (4 units) is automatically awarded to SGH students, so students earn totally 67 credits at Guanghua (134 ECTS).