APPENDIX No. 1

to the CEMS MIM Selection Rules & Regulations

FOR CEMS MIM

(last update - 17 December 2025)

- 1. According to the CEMS MIM requirements, all candidates must present one of the following certificates of their proficiency in English, which automatically is their first foreign language (FL 1):
 - a) TOEFL (PBT/CBT/iBT) with the result of 600/250/100 or higher,
 - b) IELTS (Academic) at 7.0 level or higher,
 - c) CAE at "B" level or higher
 - d) CPE (Grade A, B, C, or C1 Certificate)
 - e) BEC Higher (Grade "B" or higher)
 - f) PTE Academic (minimum score: 68)
 - g) GCSE (A-Level) exam issued in Singapore
- 2. Exemption from the above rule is granted to:
 - a) graduates of undergraduate or graduate level study programmes (with English as the language of instruction) at CEMS member universities/schools, or universities/schools that are EQUIS or AACSB International accredited, or issued in an English-speaking country;
 - b) students who completed CEMS Accredited Course in English at C1 or C2 level (both written and oral).
- 3. Proof of proficiency in the second foreign language (FL2) is optional and verified based on:
 - a) SGH Language Competence Tests passed at a minimum level of B1 (taken in the calendar year calculated according to the following formula: x-2, where "x" stands for the calendar year in which the selection takes place),
 - b) CNJO certificate on completing SGH tutorials in foreign language for economics (zaświadczenie o ukończeniu lektoratu z języka obcego ekonomicznego) signed by CNJO director at minimum level of B1,
 - c) commercial tests' certificates listed in Table 1 passed at the B1 minimum level, provided they fulfil validity periods, as stipulated in clause 4.
 - d) CEMS Accredited Language Course,
 - e) SGH tutorials or accepted university/commercial elementary courses credited with at least 5 ECTS,
 - f) CEMS accredited cultural institute course at B1 level minimum with workload of 4-6 contact hours per week, per semester (minimum 60 contact hours). Important: no minimum workload applied to courses at B2 or higher level. The courses must be in-person or live online.
- 4. The validity of commercial tests and CNJO certificates is limited by CEMS according to the level of proficiency (in ESOP/CEF scale) to:
 - a) 2 calendar years for A1 to B1+ level certificates.
 - b) 5 calendar years for B2 and B2+ level certificates,
 - c) eternal validity for C1 or higher-level certificates.

The validity period is defined as calendar years before the planned start of the MIM year and calculated according to the following formula: x – years of validity, where "x" stands for the calendar year in which the student begins his/her MIM year.



- 5. In the case described in clause 3.b, the candidate is awarded points assigned to a given level of proficiency (in ESOP/CEF scale) for SGH tutorials according to Table 1; the certificates are issued by CNJO on the candidate's request according to the rules as announced at: <u>Lektoraty</u> | <u>SGH</u> | <u>Szkoła Główna Handlowa</u> w <u>Warszawie</u>
- 6. In the case described in clause 3.d, the candidate is awarded points assigned to a given level of proficiency (in ESOP/CEF scale) for SGH tutorials according to Table 1.
- 7. In the case described in clause 3.e, the candidate is not awarded any points
- 8. In the case described in clause 3.f, the candidate is awarded points equal to B1 level proficiency.
- 9. Optionally, students may be assigned points for the given (other than English) language, provided they submit a copy (or upon request also the original) of:
 - a) certificate of secondary education abroad in a foreign language the equivalent of B2 proficiency level,
 - b) certificate of maturity (secondary education) obtained from a school in Poland with a foreign language of instruction or a certificate that confirms that a given student may enrol for studies abroad in the given language equivalent of B2 proficiency level,
 - c) diploma of graduation from studies abroad in the given language (the language of instruction) equivalent of C1 proficiency level,
 - d) diploma of graduation from studies in philology or applied linguistics in the given language equivalent of C1 proficiency level.
- 10. In the case of languages that are neither tested at SGH nor stipulated in Table 1.:
 - a) the student is obliged to present proof of taking courses in the given language with an achieved level of proficiency in the CEF scale and ECTS credits awarded, or any certificate, (provided it contains information about the level of proficiency in the CEF scale or such information is published by the issuing body);
 - b) the final decision on whether to accept the presented document as proof of proficiency will be made by the CEMS Language Co-ordinator at SGH;
 - c) the number of points awarded for that language will equal the number of points assigned to a given level of proficiency (in ESOP/CEF scale) for SGH tutorials according to Table 1.
- 11. Native speakers of English (or candidates who declared English as their mother tongue) must select another language as FL1 and provide proof of proficiency or pass the SGH Language Competence Test at the B1 minimum level.
- 12. Candidates who claim any FL language by submitting the MDF declaration (as mother tongue) will be awarded points equal to C1 proficiency level according to Table 1.
- 13. Certificates that do not fulfil minimum requirements, will not be accepted.
- 14. Certificates obtained based on "Home" editions of the tests will be accepted equal to their regular versions.
- **15.** All above-mentioned confirmations of proficiency in a foreign language (except the results of the SGH Language Competence Test) must be uploaded during the application online or by email to cems@sgh.waw.pl by the deadline (as announced in Appendix 4).



TABLE 1.

A LIST OF SGH-ACCEPTED COMMERCIAL TESTS WITH CONVERSION INTO SELECTION POINTS AND CEMS MIM APPLICABILITY

Language	Certificate	Test result		Proficiency level in CEFR scale	Selection points awarded	
ENGLISH		iBT	CBT	PBT/ITP	00000	
	TOFFI	100-107	250-260	600-610	C1	N/A
	TOEFL	108-113	263-287	611-619	C1+	N/A
		114-120	290-300	620-677	C2	N/A
		7.0-7.5			C1	N/A
	IELTS (Academic)	8.0			C1+	N/A
			8.5-9.0		C2	N/A
	CAE	В			C1+	N/A
	OAL		Α		C2	N/A
		Le	vel C1 Certif	cate	C1	N/A
	CPE		С		C2	N/A
	OI E		В		C2	N/A
			Α		C2+	N/A
	BEC		Higher (A)		C1	N/A
			Higher (B)		C1	N/A
	GCSE	A-level	(issued in Si	ngapore)	C1 C1	N/A
			68-78			N/A
PTE (Academic)		79-82			C1+	N/A
OUNESE		0	83-90	100)	C2	N/A
CHINESE		3 (min. score: 180)			B1	0.5
	HSK		(min. score:		B2	2
			(min. score:		C1 C2	3.5 5
		б	(min. score:			
	HSKK	Basic/Primary Intermediate			B1	05
	(min. score 60)	Advanced			B2 C2	<u>2</u> 5
			BCT 2		B1	0.5
	Business Chinese		BCT 3		B2	2
	Test	F	3CT 4 (300-3	00)	C1	3.5
	1630		BCT 5	<i>33)</i>	C2	5.5
CROATIAN	University of Zagreb		DO10		B1	2
	- Croaticum				B2	3.5
	0.00.00111				C2	5
CZECH		The	Language S	chool	B1	0.5
	State exam		Capital City		B2	2
			. ,	•	C1	3.5
					B1	0.5
	CCE	Charles University			B2	2
				•	C1	3.5
DANISH	Prøve i Dansk 2				B1	0.5
	Prøve i Dansk 3				B2	2
	Studieprøven				C1	3.5



DUTCH		Droom	amma I	B1	0.5
NT2		Programma II		B1 B2	0.5
	PMT	Progra	Programma II		
		-			0.5
	PPT PTHO	- CNa\	T-KUL	B2	2 2
				B2	
ED DUOL	PAT	\ //	4.0	C1	3.5
FINNISH		YKI 3		B1	0.5
	YKI Suomen kieli		(14	B2	2
		YKI 5		C1	3.5
		YKI 6		C2	5
	Finnish National	VKT – satisfactory		B1	0.5
	Agency for	VKT – Good		B2	2
	Education		Excellent	C2	5
FRENCH	DELF	E	:FI	B1	0.5
	522.			B2	2
	DFP Affaires /	CCI Paris île-de-France		B1 B2	0.5
	Relations				2
	Internationales			C1	3.5
				C2	5
	DALF	EFI		C1	3.5
	D/ (E)			C2 B1	5
			CCI Paris île-de-France		0.5
	TEFAQ	(4 skills: CE	:/CO/EE/EO)	B2	2
	ILIAQ			C1	3.5
				C2	5
		CCI Paris île-de-France (4 skills: CE/CO/EE/EO)		B1	0.5
	TEF / TEF Canada			B2	2
	TEF/TEF Callaua			C1	3.5
				C2	5
GERMAN		Zertifikat B1/B2		B1	0.5
	ÖSD	Zertifikat B1/B2		B2	2
	030	Zertifikat C1/Oberstufe Deutsch		C1	3.5
		Zert. C2/Wirtschaftsprache Deutsch		C2	5
		Zweite Stufe		B1	0.5
	DSD II			B2	2
				C1	3.5
		TDN 3		B2	2
	TestDaF*	TDN 4		B2+	2.5
	ופאנטמוי	TDN 5		C1	3.5
		Goethe Zertifikat B1		B1	0.5
	Goethe	Goethe Zertifikat B2		B2	2
	GUERITE	Goethe Zertifikat C1		C1	3.5
		Goethe Zerti	ikat C2 (GDS)	C2	5
			(57-61%)	B1+	1
		DSH-1	(62-66%)	B2	2
	DSH	DSH-2	(67-74%)	B2+	2.5
			(75-81%)	C1	3.5
		DSH-3 (82	(82-89%)	C1+	4
			(90-50%)	C2	5
		Telc GmbH		B1	0.5
	telc Deutsch,			B2	2
	telc Deutsch C1			C1	3.5
	Hochschule			C2	5
	<u> </u>				



GERMAN (cont.)		Stu	ıfe I	B1	0.5
OLIMIAN (CON.)	UNIcert®	Stufe I Stufe II		B2	2
	AKS	Stufe III		C1	3.5
	7	Stufe IV		C2	5
	Prüfungsteil	Studienkollegs in Deutschland		C1	3.5
	"Deutsch"	Studienkonegs in Deutschland		C2	5
GREEK		В	1	B1	0.5
	Certificate of	B2 C1		B2	2
	Attainment in Greek			C1	3.5
		C2		C2	5
HUNGARIAN	ELTE Idegen-nyeovi	ORIGO	alapfokú	B1	0.5
	Tovab- bkepzo	nyelvvizsga	közepfokú	B2	2
	központ	egynyelvü	felsöfokú	C1	3.5
IRISH		Meánle	ibhéal 1	B1	0.5
	TEG	Meánle	ibhéal 2	B2	2
		Ardleit	ohéal 1	C1	3.5
ITALIAN	CIC	Interr	nedio	B1	0.5
	CIC	Avar	nzato	C1	3.5
			2	B1	0.5
	CELI (Perugia)		3	B2 C1	2
	OLLI (i erugia)		4		3.5
		5		C2	5
		CILS 1		B1 B2	0.5
	CILS (Siena)		CILS 2 CILS 3		2
	0.20 (0.0.1.4)			C1	3.5
			S 4	C2	5
			1/DILC	B1	0.5
	AIL (Florence)	DIL	/DALC	B2 C1	3.5
			II 2	C2	5
JAPANESE				B1	0.5
JAI ANLOL		N4 N3		B2	2
	JLPT	N2		C1	3.5
		N1		C2	5
KOREAN			el 3	B1	0.5
	TORKE		el 4	B2	2
	TOPIK II	Level 5		C1	3.5
		Lev	el 6	C2	5
LUXEMBOURGISH			al des Langues	B1	0.5
	LaF	(Luxem	nbourg)	B2	2
				C1	3.5
NORWEGIAN	Bergenstesten	Folkeuniversitetet Test i norsk - høyere nivå,		B2	2
				C1	3.5
	Direktorater for			B1	0.5
	høyere utdanning og	Norskprøve		B2	2
	kmpetanse			C1	3.5
POLISH	State Certificate		odstawowy	B1	0.5
	Examination in		edni ogólny	B2	2
	Polish as a FL	Poziom zaa	wansowany	C2	3.5



PORTUGUESE	DEPLE		B1	0.5
	DIPLE		B2	2
	DAPLE		C1	3.5
	DUPLE		C2	5
		Intermediário	B1	0.5
CEL DE Droc		Intermediário Superior	B2	2
	CELPE-Bras	Avançado	C1	3.5
		Avançado Superior	C2	5
RUSSIAN	TORFL-TEU/TBU	Passed	A1/A2	0
	TORFL-TKRI 1	Passed	B1	0.5
	TORFL-TKRI 2	Passed	B2	2
	TORFL-TKRI 3	Passed	C1	3.5
	TORFL-TKRI 4	Passed	C2	5
SPANISH		Nivel B1	B1	0.5
	DELE	Nivel B2 (Intermedio)	B2	2
	DELE	Nivel C1	C1	3.5
		Nivel C2	C2	5
		459-684,99	B1	0.5
	SIELE	685-857,99	B2	2
		858-500	C1	3.5
SWEDISH		Sfiprøvet	B1	0.5
		SWEDEX	B1	0.5
			B2	2
		TISUS	C1	3.5
	Finnish National	VKT – satisfactory	B1	0.5
	Agency for	VKT – Good	B2	2
	Education	VKT - Excellent	C2	5
ANY		60-69	B1	0.5
LANGUAGE	Test kompetencyjny – SGH	70-75	B1+	1
(FL2)		76-82	B2	2
		83-87	B2+	2.5
		88-92	C1	3.5
		93-97	C1+	4
		98-100	C2	5
			B1	0.5
			B1+	1
	CNJO Certificate		B2	2
	(tutorials)***		B2+	2.5
	' '		C1	3.5
			C1+	4
	TELO		C2	5
	TELC BULATS (all parts,		B1	0.5
			B2	2
	overall band),		C1	3.5
	Linguaskill (all parts, average score)		C2	5
	onDaF, onSET,			
	other certificates			
	otrier certificates			

Mandatory Certificates of Proficiency in English

Certificate or test result not sufficient to fulfil FL2 requirement or not accepted by CEMS.

Certificate level accepted as FL2 (third language)

TestDaF/DSD II – It is required to achieve the given level of TDN/CEF in all 4 criteria



**	Based on the CNJO certificate and translated according to the CNJO conversion table of the grades
	into CEF/ESOP scale presented in Tables 2 & 3
	B1 and B1+ results are exempt from CEMS language tests only if the tutorials were completed within 2 years before the CEMS MIM year.
	years before the CLING Willin year.

Unless otherwise stated, the student must take an exam in all tested skills. Exams taken only in selected parts (e.g. Writing & Listening, but without Speaking & Reading, etc.) will not be accepted.

COMBINATIONS OF LANGUAGES THAT ARE NOT ALLOWED TO CLAIM YOUR FL2 PROFICIENCY

CEMS requires graduation proficiency in three languages including your mother tongue. However, there are certain combinations of languages that (due to proximity or other reasons) are not allowed. For example, if you are a citizen of Belarus and you have completed education in Russian, you cannot claim proficiency in three languages: English, Belarussian and Russian. You must be proficient in another language to claim it and get extra selection points for proficiency in FL2 in such a case.

However, if you are a citizen of Belarus, and you have completed studies in Polish, then you may claim your Belarussian as your mother tongue and Polish as your FL2 (your FL1 is English in this case).

Here is the current list of CEMS-banned combinations of languages:

- Bosnian / Croatian / Serbian / Montenegrin / Slovenian
- Danish / Faroese
- Danish / Norwegian / Swedish
- Dutch / Flemish / Frisian / Afrikaans
- Kazak / Russian
- Slovak / Czech
- Spanish / Catalan
- Ukrainian / Belarusian / Russian
- Luxembourgisher / German
- Galician /Spanish

