## **APPENDIX No. 1**

to the CEMS MIM Selection Rules & Regulations

## FOR CEMS MIM

(last update – 14 March 2025)

- 1. According to the CEMS MIM requirements, all candidates must present one of the following certificates of their proficiency in English, which automatically is their first foreign language (FL 1):
  - a) TOEFL (PBT/CBT/iBT) with the result of 600/250/50 or higher,
  - b) IELTS (Academic) at 7.0 level or higher,
  - c) CAE at "B" level or higher
  - d) CPE (Grade A, B, C, or C1 Certificate)
  - e) BEC Higher (Grade "B" or higher)
  - f) PTE Academic (minimum score: 68)
  - g) GCSE (A-Level) exam issued in Singapore
- 2. Exemption from the above rule is granted to:
  - a) graduates of undergraduate or graduate level study programmes (with English as the language of instruction) at CEMS member universities/schools, or universities/schools that are EQUIS or AACSB International accredited, or issued in an English-speaking country;
  - b) students who completed CEMS Accredited Course in English at C1 or C2 level (both written and oral).
- 3. Proof of proficiency in the second foreign language (FL2) is optional and verified based on:
  - a) SGH Language Competence Tests passed at a minimum level of B1 (taken in the calendar year calculated according to the following formula: x-2, where "x" stands for the calendar year in which the selection takes place),
  - b) CNJO certificate on completing SGH tutorials in foreign language for economics (zaświadczenie o ukończeniu lektoratu z języka obcego ekonomicznego) signed by CNJO director at minimum level of B1,
  - c) commercial tests' certificates listed in Table 1 passed at the B1 minimum level, provided they fulfil validity periods, as stipulated in clause 4.
  - d) CEMS Accredited Language Course,
  - e) SGH tutorials or accepted university/commercial elementary courses credited with at least 5 ECTS,
  - f) CEMS accredited cultural institute course at B1 level minimum with workload of 4-6 contact hours per week, per semester (minimum 60 contact hours). Important: no minimum workload applied to courses at B2 or higher level. The courses must be in-person or live online.
- 4. The validity of commercial tests and CNJO certificates is limited by CEMS according to the level of proficiency (in ESOP/CEF scale) to:
  - a) 2 calendar years for A1 to B1+ level certificates.
  - b) 5 calendar years for B2 and B2+ level certificates,
  - c) eternal validity for C1 or higher-level certificates.

The validity period is defined as calendar years before the planned start of the MIM year and calculated according to the following formula: x – years of validity, where "x" stands for the calendar year in which the student begins his/her MIM year.



- 5. In the case described in clause 3.b, the candidate is awarded points assigned to a given level of proficiency (in ESOP/CEF scale) for SGH tutorials according to Table 1; the certificates are issued by CNJO on the candidate's request according to the rules as announced at: <a href="Lektoraty"><u>Lektoraty</u></a> | <u>SGH</u> | <u>Szkoła Główna Handlowa</u> w <u>Warszawie</u></a>
- 6. In the case described in clause 3.d, the candidate is awarded points assigned to a given level of proficiency (in ESOP/CEF scale) for SGH tutorials according to Table 1.
- 7. In the case described in clause 3.e, the candidate is not awarded any points
- 8. In the case described in clause 3.f, the candidate is awarded points equal to B1 level proficiency.
- 9. Optionally, students may be assigned points for the given (other than English) language, provided they submit a copy (or upon request also the original) of:
  - a) certificate of secondary education abroad in a foreign language the equivalent of B2 proficiency level,
  - b) certificate of maturity (secondary education) obtained from a school in Poland with a foreign language of instruction or a certificate that confirms that a given student may enrol for studies abroad in the given language equivalent of B2 proficiency level,
  - c) diploma of graduation from studies abroad in the given language (the language of instruction) equivalent of C1 proficiency level,
  - d) diploma of graduation from studies in philology or applied linguistics in the given language equivalent of C1 proficiency level.
- 10. In the case of languages that are neither tested at SGH nor stipulated in Table 1.:
  - a) the student is obliged to present proof of taking courses in the given language with an achieved level of proficiency in the CEF scale and ECTS credits awarded, or any certificate, (provided it contains information about the level of proficiency in the CEF scale or such information is published by the issuing body);
  - b) the final decision on whether to accept the presented document as proof of proficiency will be made by the CEMS Language Co-ordinator at SGH;
  - c) the number of points awarded for that language will equal the number of points assigned to a given level of proficiency (in ESOP/CEF scale) for SGH tutorials according to Table 1.
- 11. Native speakers of English (or candidates who declared English as their mother tongue) must select another language as FL1 and provide proof of proficiency at the B2 minimum level (or pass the SGH Language Competence Test at the B1 minimum level).
- 12. Following Clause 5.4.a) of the Selection Rules, the candidates, who are not SGH graduates or were admitted to SGH as foreigners, and have no valid proof of proficiency in FL2, will be granted selection points for proficiency in FL2 equal to the average number of points obtained for this criterion by other candidates, who have met all formal requirements at the I stage of the selection process.
- 13. Certificates that do not fulfil minimum requirements, will not be accepted.
- 14. Certificates obtained based on "Home" editions of the tests will be accepted equal to their regular versions.
- **15.** All above-mentioned confirmations of proficiency in a foreign language (except the results of the SGH Language Competence Test) must be uploaded during the application online or by email to <a href="mailto:cems@sgh.waw.pl">cems@sgh.waw.pl</a> by the deadline (as announced in Appendix 4).



TABLE 1.

A LIST OF SGH-ACCEPTED COMMERCIAL TESTS WITH CONVERSION INTO SELECTION POINTS AND CEMS MIM APPLICABILITY

Language	Certificate	Test result		Proficiency level in CEF scale	Selection points awarded	
ENGLISH	TOEFL	iBT	CBT	PBT/ITP	021 000.10	
		50-55	250-260	600-610	C1	N/A
		56-117	263-287	623-663	C1+	N/A
		118-110	290-300	667-677	C2	N/A
	IELTS (Academic)		7.0-7.5	•	C1	N/A
	, , , , , , , , , , , , , , , , , , ,		8.0		C1+	N/A
			8.5-9.0		C2	N/A
	CAE		В		C1+	N/A
			Α		C2	N/A
	CPE	Le	vel C1 Certif	icate	C1	N/A
			С		C2	N/A
			В		C2	N/A
			Α		C2+	N/A
	BEC		Higher (A)		C1	N/A
			Higher (B)		C1	N/A
	GCSE	A-level	(issued in Si	ingapore)	C1	N/A
	PTE (Academic)		68-78		C1	N/A
			79-82		C1+	N/A
			83-90		C2	N/A
CHINESE		3 (min. score: 180)		B1	0.5	
	HSK	4 (min. score: 180)		B2	2	
	11011		(min. score:		C1	3.5
		6 (min. score: 110)		C2	5	
	HSKK	Basic/Primary		B1	05	
	(min. score 60)	Intermediate			B2	2
	,	Advanced			C2	5
	Business Chinese	BCT 2		B1	0.5	
		BCT 3			B2	2
	Test	<u> </u>	3CT 4 (300-3	99)	C1	3.5
C7FCII		The	BCT 5	`ab a al	C2	5
CZECH	State even	The Language School of the Capital City Prague		B1	0.5 2	
	State exam			B2 C1	3.5	
					B1	0.5
	CCE	Charles University		B2	2	
	COL		nancs Unive	ioity	C1	3.5
DANISH	Prøve i Dansk 2				B1	0.5
בעוזוטוו	Prøve i Dansk 3				B2	2
	Studieprøven			C1	3.5	
DUTCH	·	Programma I			B1	0.5
D01011	NT2	Programma II			B2	2
	PMT	CNaVT-KUL		B1	0.5	
	PPT			B2	2	
	PTHO			B2	2	
	PAT				C1	3.5
	1 1 / 11	1			J 01	0.0



FINNISH		YI	KI 3	B1	0.5
_	V((1.0		KI 4	B2	2
	YKI Suomen kieli		YKI 5		3.5
			YKI 6		5
FRENCH	DELE	E	EFI		0.5
	DELF			B2	2
	DED Affaires /	CCI Paris île-de-France		B1	0.5
	DFP Affaires / Relations				2
	Internationales			C1	3.5
	Internationales			C2	5
	DALF	E	EFI		3.5
	DALF			C2	5
		CCI Paris î	le-de-France	B1	0.5
	TEFAQ	(4 skills: CE	E/CO/EE/EO)	B2	2
	TEFAQ			C1	3.5
				C2	5
			le-de-France	B1	0.5
	TEF / TEF Canada	(4 skills: CE	E/CO/EE/EO)	B2	2
	TEI / TEI Callada			C1	3.5
				C2	5
GERMAN			at B1/B2	B1	0.5
	ÖSD		at B1/B2	B2	2
	000	Zertifikat C1/Oberstufe Deutsch		C1	3.5
		Zert. C2/Wirtscha	aftsprache Deutsch	C2	5
	DSD II	Zweite Stufe		B1	0.5
				B2	2
				C1	3.5
	TestDaF*	TDN 3		B2	2
		TDN 4		B2+	2.5
		TDN 5		C1	3.5
		Goethe Zertifikat B1		B1	0.5
	Goethe	Goethe Zertifikat B2		B2	2
		Goethe Zertifikat C1 Goethe Zertifikat C2 (GDS)		C1	3.5
		Goetne Zerti		C2	5
		DSH-1	(57-61%)	B1+	2
			(62-66%)	B2	
	DSH	DSH-2	(67-74%)	B2+ C1	2.5
			(75-81%)	C1+	3.5 4
		DSH-3	(82-89%) (90-50%)	C2	5
			(30-30%)	B1	0.5
	telc Deutsch,	Telc GmbH		B2	2
	telc Deutsch C1	Telc	OHIDI I	C1	3.5
	Hochschule			C2	5
		Stufe I		B1	0.5
	UNIcert®			B2	2
	AKS	Stufe II Stufe III		C1	3.5
	AINO			C2	5
	Prüfungsteil	Stufe IV Prüfungsteil Studienkollegs in Deutschland Deutsch"		C1	3.5
				C2	5
	Deutocii			UZ	<u> </u>



	1				
GREEK	Certificate of	B1		B1	0.5
l	Attainment in	B2		B2	2
l	Greek	C1		C1	3.5
		C2		C2	5
HUNGARIAN	ELTE Idegen-	ORIGO	alapfokú	B1	0.5
l	nyeovi Tovab-	nyelvvizsga	közepfokú	B2	2
	bkepzo központ	egynyelvü	felsöfokú	C1	3.5
IRISH		Meánleibhéal 1		B1	0.5
l	TEG	Meánleib	héal 2	B2	2
l		Ardleibhéal 1		C1	3.5
ITALIAN	010	Intermedio		B1	0.5
l	CIC	Avanzato		C1	3.5
l		2		B1	0.5
l		3		B2	2
l	CELI (Perugia)	4		C1	3.5
l		5		C2	5
1		CILS	1	B1	0.5
1	011 0 (0: )	CILS		B2	2
l	CILS (Siena)	CILS		C1	3.5
1		CILS		C2	5
l		DILI B1/		B1	0.5
l		DILI I		B2	2
l	AIL (Florence)	DALI 1/DALC		C1	3.5
l		DALI 2		C2	5
JAPANESE		N4		B1	0.5
1		N3		B2	2
l	JLPT	N2		C1	3.5
l		N1		C2	5
KOREAN		Level 3		B1	0.5
- 	T00"/"	Leve		B2	2
l	TOPIK II	Level 5		C1	3.5
l		Level 6		C2	5
LUXEMBOURGISH	LaF	Institut National des Langues		B1	0.5
1		(Luxembourg)		B2	2
l				C1	3.5
NORWEGIAN	Dannassetset	Folkeunive	ersitetet	B2	2
1	Bergenstesten	Test i norsk - h	nøyere nivå,	C1	3.5
POLISH	State Certificate	Poziom pod	Istawowy	B1	0.5
1	Examination in	Poziom śred		B2	2
	Polish as a FL	Poziom zaaw		C2	3.5
PORTUGUESE	DEDLE			B1	0.5
1	DEPLE				
1	DIPLE			B2	2
•				C1	2 3.5
	DIPLE			C1 C2	
	DIPLE DAPLE	Interme	diário	C1	3.5
	DIPLE DAPLE DUPLE	Interme Intermediário		C1 C2	3.5 5
	DIPLE DAPLE		Superior	C1 C2 B1 B2 C1	3.5 5 0.5
	DIPLE DAPLE DUPLE	Intermediário	Superior ado	C1 C2 B1 B2	3.5 5 0.5 2
RUSSIAN	DIPLE DAPLE DUPLE	Intermediário Avanç	o Superior ado Superior	C1 C2 B1 B2 C1	3.5 5 0.5 2 3.5
RUSSIAN	DIPLE DAPLE DUPLE CELPE-Bras	Intermediário Avanç Avançado	o Superior ado Superior ed	C1 C2 B1 B2 C1 C2	3.5 5 0.5 2 3.5 5
RUSSIAN	DIPLE DAPLE DUPLE  CELPE-Bras  TORFL-TEU/TBU	Intermediário Avanç Avançado Pass	o Superior ado Superior ed ed	C1 C2 B1 B2 C1 C2 A1/A2	3.5 5 0.5 2 3.5 5
RUSSIAN	DIPLE DAPLE DUPLE  CELPE-Bras  TORFL-TEU/TBU TORFL-TKRI 1	Intermediário Avanç Avançado Pass Pass	Superior ado Superior ed ed ed	C1 C2 B1 B2 C1 C2 A1/A2 B1	3.5 5 0.5 2 3.5 5 0 0.5



004111011		NII 154	5.4	
SPANISH		Nivel B1	B1	0.5
	DELE	Nivel B2 (Intermedio)	B2	2
		Nivel C1	C1	3.5
		Nivel C2	C2	5
		459-684,99	B1	0.5
	SIELE	685-857,99	B2	2
		858-500	C1	3.5
SWEDISH		Sfiprøvet	B1	0.5
		SWEDEX	B1	0.5
			B2	2
		TISUS	C1	3.5
ANY		60-69	B1	0.5
LANGUAGE		70-75	B1+	1
(FL2)	Test	76-82	B2	2
	kompetencyjny	83-87	B2+	2.5
	SGH	88-92	C1	3.5
		93-97	C1+	4
		98-100	C2	5
			B1	0.5
	CNJO Certificate (tutorials)***		B1+	1
			B2	2
			B2+	2.5
			C1	3.5
			C1+	4
			C2	5
	TELC		B1	0.5
	BULATS (all parts,		B2	2
	overall band),		C1	3.5
	Linguaskill (all		C2	5
	parts, average			
	score)			
	onDaF, onSET,			
	other certificates			

	Mandatory Certificates of Proficiency in English
	Certificate or test result not sufficient to fulfil FL2 requirement or not accepted by CEMS.
	Certificate level accepted as FL2 (third language)
*	TestDaF/DSD II – It is required to achieve the given level of TDN/CEF in all 4 criteria
**	Based on the CNJO certificate and translated according to the CNJO conversion table of the grades
	into CEF/ESOP scale presented in Tables 2 & 3
***	B1 and B1+ results are exempt from CEMS language tests only if the tutorials were completed within 2
	vears before the CEMS MIM year.

Unless otherwise stated, the student must take an exam in all tested skills. Exams taken only in selected parts (e.g. Writing & Listening, but without Speaking & Reading, etc.) will not be accepted.



## COMBINATIONS OF LANGUAGES THAT ARE NOT ALLOWED TO CLAIM YOUR FL2 PROFICIENCY

CEMS requires graduation proficiency in three languages including your mother tongue. However, there are certain combinations of languages that (due to proximity or other reasons) are not allowed. For example, if you are a citizen of Belarus and you have completed education in Russian, you cannot claim proficiency in three languages: English, Belarussian and Russian. You must be proficient in another language to claim it and get extra selection points for proficiency in FL2 in such a case.

However, if you are a citizen of Belarus, and you have completed studies in Polish, then you may claim your Belarussian as your mother tongue and Polish as your FL2 (your FL1 is English in this case).

Here is the current list of CEMS-banned combinations of languages:

- Bosnian / Croatian / Serbian / Montenegrin / Slovenian
- Danish / Faroese
- Danish / Norwegian / Swedish
- Dutch / Flemish / Frisian / Afrikaans
- Kazak / Russian
- Slovak / Czech
- Spanish / Catalan
- Ukrainian / Belarusian / Russian
- Luxembourgisher / German
- Galician /Spanish

