

ANNEX No 4: MDDP MSM Duisburg /SGH

Plan of studies for:

“**Management and Economics** [M + E]” at Mercator School of Management (MSM)
and “**Management** [ZARZ]” at SGH Warsaw School of Economics (SGH)

Calendar for MSM and SGH students

1st year – at MSM

WINTER TERM	ECTS	SUMMER TERM	ECTS
Econometrics for MA Students	5	Seminar	5
M+E MSM Business Core Elective	5	M+E MSM Business Core Elective	5
M+E MSM Business Core Elective	5	M+E MSM Business Core Elective	5
M+E MSM Business Core Elective	5	M+E MSM Business Core Elective	5
M+E MSM Business Core Elective	5	M+E MSM Economics Core Elective	5
M+E MSM Economics Core Elective	5	M+E MSM Economics Core Elective	5
Total for 1st and 2nd term in Duisburg – 60 ECTS			

2nd year – at SGH

FALL AND SPRING TERM	ECTS
Business Law	4,5
Operations Management	3
Management in International Business	3
Logistics Management	3
Managerial Accounting	3
International Marketing	4,5
Institutional Economics	4,5
Managerial Economics	4,5
Electives [witin the offer of ZARZ courses opened in a given academic year]	12
Master’s Thesis at SGH OR	20
Master’s Thesis + Colloquium at MSM	
Total for the 3rd and 4th term in Warsaw – 62 ECTS	

Total MDDP = 122 ECTS

Choose 2 business core electives (modules) and either 3 or 4 lectures out of each module

Module 1: Internal Audit and Corporate Governance

- Internal Audit 1 – 5ECTS
- Internal Audit 2 – 5ECTS
- Advanced Corporate Governance – 5ECTS
- IT Audit – 5ECTS
- Trends in Internal Auditing and Corporate Governance – 5ECTS

Module 2: Accounting and Auditing

- International Financial Accounting 2 – 5ECTS
- Auditing – 5ECTS
- Consolidated Financial Statements – 5ECTS
- Annual Financial Statement Analysis and Business Valuation – 5ECTS
- Controlling – 5ECTS

Module 3: Banking and Finance

- Bank Management I: Profit and Loss Accounting in Banks – 5ECTS
- Bank Management II: Risk Management for Transactions and Portfolios – 5ECTS
- Bank Management III: Profitability Analysis and Capital Allocation – 5ECTS
- Bank Management IV: Financial Risk and Banking Supervision – 5ECTS
- Corporate Business Policy of Banks – 5ECTS

Module 4: Taxation

- Legal Company Structure and Taxation – 5ECTS
- Tax Revenue Determination – 5ECTS
- Tax Aspects of Reorganization – 5ECTS
- International Business Taxation – 5ECTS
- Tax Procedural Law – 5ECTS

Module 5: Insurance and Risk Management

- Introduction to Options Assessment – 5ECTS
- Insurance Risk Management – 5ECTS
- Financial Innovation – 5ECTS
- Interest Rate Models and Applications – 5ECTS

Module 6: Service Operations

- Innovative Mobility and Logistic Services – 5ECTS
- Services for Closed Loop Recycling Systems – 5ECTS
- Dynamic Optimization of Services – 5 ECTS
- Heuristic Planning in the Service Sector – 5ECTS

Module 7: Telecommunications Management

- Strategic Management in Telecommunications 1 – 5ECTS
- Strategic Management in Telecommunications 2 – 5ECTS
- Case Studies Business and Technology Planning – 5ECTS
- Strategic Technology and Innovation Management – 5ECTS

Module 8: Production Management

- Production Management 1: Infrastructure Planning – 5 ECTS

- Production Management 2: Operational Production Planning and Control – 5 ECTS
- Material Logistics: Inventory Management in Supply Chain – 5 ECTS
- Performance Analysis of Goods and Services Production Systems – 5 ECTS

Module 9: Logistics and Operations Research

- Cargo Logistics – 5 ECTS
- Supply Chain Management – 5 ECTS
- Passengers Logistics – 5 ECTS
- Revenue Management – 5 ECTS

Module 10: Marketing Research

- Empirical Research Methods: Data Acquisition – 5 ECTS
- Empirical Research Methods: Multivariate Data Analysis – 5 ECTS

Choose 1 economics core elective (module) and 3 lectures out of this module

Module 1: Monetary Economics and International Financial Markets

- Advanced Macroeconomics – 5 ECTS
- Monetary Policy – 5 ECTS
- Monetary Theory – 5 ECTS
- Asset Pricing and International Financial Markets – 5 ECTS

Module 2: International Economics

- Advanced Macroeconomics – 5 ECTS
- Topics in International Economics – 5 ECTS
- International Economic Organization – 5 ECTS
- Applied Microeconomics – 5 ECTS

Module 3: Economic Policy

- Game Theory and its Applications – 5 ECTS

- Consumer Behavior Theory – 5 ECTS
- Marketing Models and Applications – 5 ECTS

Module 11: Performance Management and Leadership

- Self-Leadership, Employee Leadership and Team Leadership – 5 ECTS
- Holistic Company Management – 5 ECTS
- Control of Employee Productivity – 5 ECTS
- Remuneration and Performance Incentives – 5 ECTS

Module 12: Service Management and Retailing

- Empirical Research Methods: Data Acquisition – 5 ECTS
- Empirical Research Methods: Multivariate Data Analysis – 5 ECTS
- Customer Management for Services and Retailing – 5 ECTS
- Supply Management for Services and Retailing – 5 ECTS

Modules 10, 11 and 12 cannot be combined!!!

- Topics in Labor Economics – 5 ECTS
- Topics in Public Economics – 5 ECTS
- Advanced Industrial Organization – 5 ECTS

Module 4: East Asian Economics

- Business Issues in Japan's Economy – 5 ECTS
- Japan's Economy between Market, State and Society – 5 ECTS
- Japan's Role in Global and Regional Economic Relations – 5 ECTS
- China Management Cases – 5 ECTS
- The Chinese Economy – 5 ECTS
- Business and Economy in China – 5 ECTS